



INTEGRA REALTY RESOURCES

IRR | TAMPA

COMMERCIAL REAL ESTATE
VALUATION & CONSULTING



37

years serving Tampa Bay
area markets

IRR® — INTEGRA REALTY RESOURCES —

provides world-class commercial real estate valuation and counseling services to both local and national top financial institutions, developers, corporations, law firms, and government agencies. As one of the largest independent property valuation and counseling firms in the United States, we provide our diverse array of clients the highly informed opinions and trusted expert advice needed to understand the value, use and feasibility of their real estate. ***IRR. Local expertise. Nationally.***

1,000

appraisals completed
annually

RECENT APPRAISAL ASSIGNMENTS OF NOTABLE AND VARIED ASSETS

Office



- **200 Central, 200 Central Ave., St. Petersburg, FL, 339,332 SF**
- Tampa City Center, 201 N. Franklin St., Tampa, FL, 305,382, SF
- Airport Executive Center, 2203 N. Lois Ave., Tampa, FL, 833,544 SF
- CitiGroup Headquarters, 3800 Citigroup Center Dr., Tampa, FL, 749,365 SF
- Memorial Center I and II, 4919 & 4921 Memorial Blvd., Tampa, FL 195,073 SF

Retail



- **Centro Ybor, 1600 E. 8th Ave., Tampa, FL 279,879 SF**
- Proposed Publix Shopping Plaza, 2655 NE 35th St., Ocala, FL 82,974
- Clearwater Town Square, 511-553 S. Fort Harrison Ave., Clearwater, FL 14,928 SF
- University Commercial Center, 1501-1911 E. Fowler Ave., Tampa, FL 39,288 SF
- McGregor Pointe, 15271 Gregor Blvd., Fort Myers, FL 145,247 SF

Self Storage



- **CubeSmart, 401 N. 34th St., St. Petersburg, FL 100,000 SF**
- Proposed Extra Space, 7200 & 7204 N. Florida Ave., Tampa, FL 96,196 SF
- Proposed CubeSmart, 4625 W. Gandy Blvd., Tampa, FL 92,440 SF
- Proposed A-A-A Storage, 1049 America Way, Lithia, FL 97,589 SF
- Jumbo Storage (outdoor RV/boat storage), 1158 8th Ave., Palmetto, FL 19,500 SF

Land



- **Artistry @ Palmer Place, EQ of Palmer Blvd and Iona Rd, Sarasota, FL 161 acres**
- Ashton, Conservation Way, Thomas Nursery Rd, Tillman Dr, Lake Wales, FL 468 acres
- State Road Crossings Phase I, 17919 State Road 54, Lutz, FL 22 acres
- Spring Hill Land, 14645 Softwind Ln, Spring Hill, FL 18 acres
- Barton Road Land, 6306 Barton Rd, Plant City, FL 25 acres

Mobile Home/RV Parks



- **Manatee RV Park, 5050 Manatee Creek Blvd, Ruskin, FL 78 acres and 346 sites**
- Country Oaks RV Park, 38651 Tarr Dr, Zephyrhills, FL 6.97 acres & 95 sites
- Mayberry's RV Park, 9100 SR 78 West, Okeechobee, FL 9.28 acres & 84 sites
- MCN Trailer Park LLC, 3125 W Hillsborough Ave, Tampa, FL 2.61 acres & 72 sites
- Village of Zephyrhills, 6991 Fort King Rd, Zephyrhills, FL 5.00 acres & 53 sites

Senior Housing



- **Park at 7th, 10234 N 7th Ave, Phoenix AZ, 17,876 SF, 59 AL**
- Magnolia Senior Living, Cumming, GA 50,000 SF and 80 AL & MC
- Camella of Copley, 416 Silver Ridge Dr, Akron, OH 7,000 SF, 11 MC
- Sweet Water @ Largo, 11290 Walsingham Rd, Largo, FL 22,788 SF & 41 AL
- Suite Living of North St Paul, 2710 13th Ave E, N St Paul, MN, 22,000 SF & 32 AL

OUR VALUE PROPOSITION

We serve lending and financial institutions, corporations, private clients, developers, investors, governmental agencies, attorneys, and other professionals concerned with the value, use, and feasibility of real property. We have been serving the Greater Tampa Bay area since 1984, and our work product incorporates advanced technical applications and thorough analysis of each property. We routinely provide an integrated solution for all of our client's needs throughout Florida and the southeastern United States, providing a full range of commercial real estate services, including several specialty practice groups. Our management team, with over 140 years of combined real estate valuation experience, and our appraisal staff consistently completes over 1,000 assignments annually.



Kendra Stevens Barry, Senior Managing Director

Kendra Barry is a Managing Director for Integra Realty Resources Tampa Bay and has more than 20 years of commercial real estate and appraisal experience. Along with commercial real estate valuations, her experience includes the management of professional office buildings, strip centers and multi-tenant complexes, as well as portfolio management for commercial real estate investors. Kendra specializes in special use properties including churches, funeral homes, and educational facilities, with expertise in educational properties; specifically charter schools, colleges and universities and daycare facilities. She has appraised more than 75 educational properties across the southeastern United States, with considerable experience in Florida.



Bradford L. Johnson, MAI, MRICS, Executive Director

Brad Johnson is the Senior Managing Director and founding Principal of Integra Realty Resources Tampa Bay. He is a National Practice Leader of Integra's Healthcare and Seniors Housing specialty practice and directs valuation and consulting engagements related to a wide variety of seniors housing and health care properties. Brad has more than 40 years of commercial real estate related experience in consulting, valuation, brokerage, development and land use planning. He has supervised thousands of market analyses and valuation assignments throughout the United States, including portfolio engagements



Raymond E. Veal, MAI, CCIM, MRICS, Executive Director

Ray Veal is an Executive Director and Principal for Integra Realty Resources Tampa Bay. He has over 35 years of experience in commercial real estate, including brokerage, management, consulting and valuation. Ray has appraised a wide variety of property types, including all of the basic 'food groups', though he has specialized in complex assignments involving mixed-use planned unit developments, hospitality/lodging, marinas, subdivisions, golf courses, conservation easements and large tracts of vacant land. Ray is also frequently engaged to conduct marketability and feasibility studies and to provide real estate investment consulting services.



John F. Thigpen, MAI, Executive Director

John Thigpen is an Executive Director and Principal for Integra Realty Resources Tampa Bay and is a practice leader of Integra's National Healthcare & Seniors Housing specialty practice. John has been actively engaged in real estate valuation and counseling for more than 27 years. He has expertise related to a wide variety of seniors housing and health care properties, including nursing homes, assisted living facilities, independent living facilities, CCRC's, hospitals, ambulatory surgery center, residential treatment facilities and medical office buildings. He is also actively involved in the valuation of multi family assets for HUD financing programs.



Bruce D. Throdahl, Managing Director

Bruce Throdahl is a Managing Director for Integra Realty Resources Tampa Bay. Mr. Throdahl has over 17 years of experience in real estate valuation and consulting. He has performed valuations on a variety of property types throughout the state of Florida including, but not limited to: apartment complexes; bars and nightclubs; hotels and motels; single and multi tenant industrial buildings; truck terminals; professional office buildings; day care facilities; restaurants; retail strip centers and freestanding retail buildings; golf courses, and vacant land for numerous uses.



Kara K. Phillips, MAI Managing Director

Kara Phillips is a Managing Director and Principal for Integra Realty Resources Tampa Bay and has over 14 years of commercial real estate and appraisal experience. Additional work experience includes 43 years of experience in the financial field. Kara has performed commercial real estate valuations on numerous property types throughout the Tampa Bay area, State of Florida, and Southeast United States. These property types include but are not limited to: neighborhood and community shopping centers, net leased assets, professional and medical office buildings, industrial proper-ties, religious facilities, and vacant land for numerous uses.



OUR CLIENTS

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- BMR Funding, LLC
- Bridgewater Bank
- Cadence Bank
- Capital Bank, NA
- Capital City Bank
- Capital Crossing Servicing Co. LLC
- Carter Bank & Trust
- Centennial Bank
- Central Bank of Florida
- Century Bank of Florida
- Church Loans & Investment Trust
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- C-III Asset Management LLC
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- Community Bank
- Community Bank of Manatee
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- Sunlife Financial
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- USAmeriBank
- US Century Bank
- Ventas REIT
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- Zions First National Bank

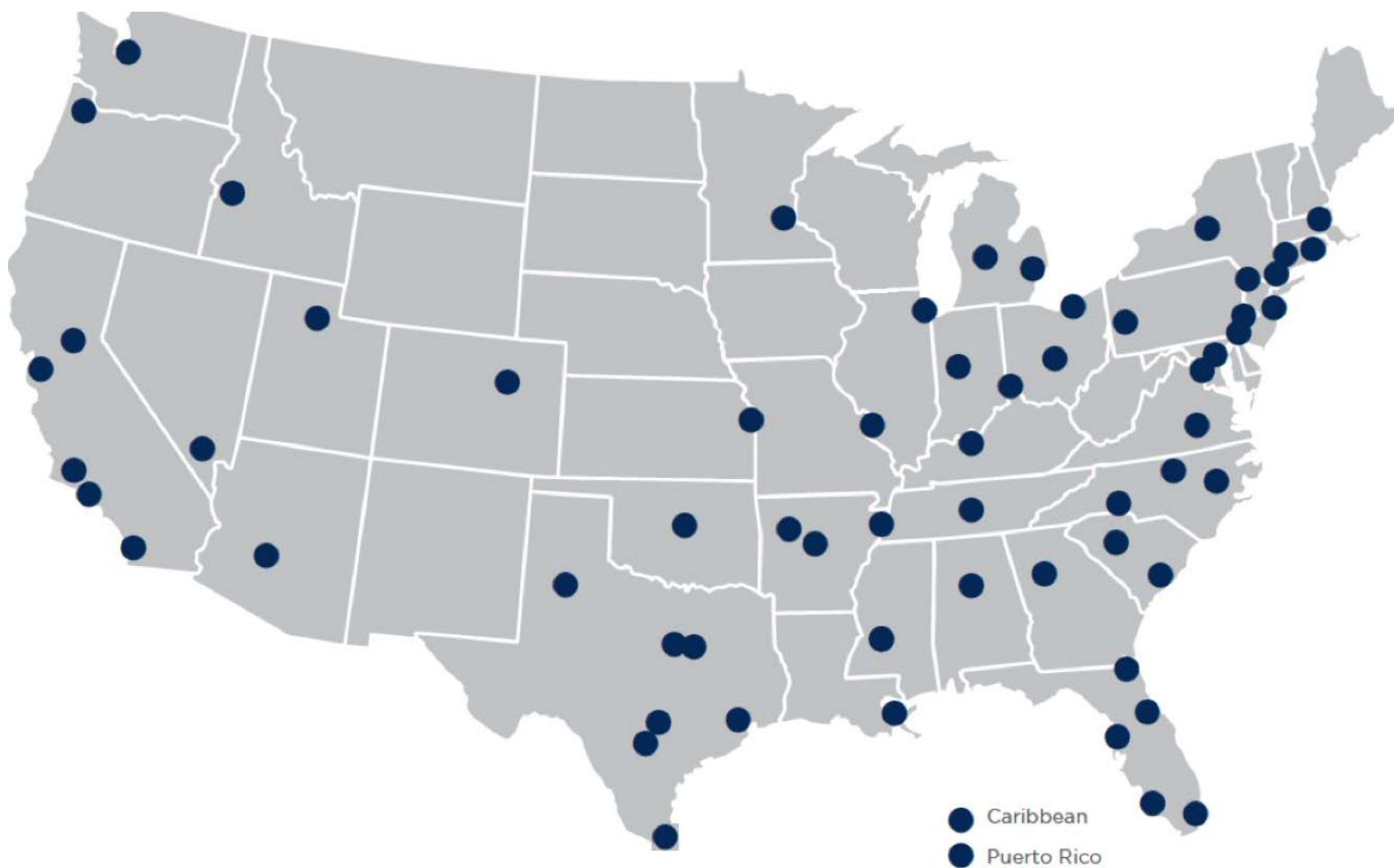
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50+

local offices

60+

markets covered U.S. and Caribbean



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